



# You have the questions, we have the answers.

— Investments in Germany —

## 'We would like to invest. But where?'

'If you choose Europe, then choose Germany. That's what others say.'



## 'At the beginning, will we be in the second row?'

'By law, you will be together with those in the first.'

With regard to greenfield investments, foreign **investors are equal to German companies**. And they can let their capital flow freely, acquire real estate and land and repatriate profits.

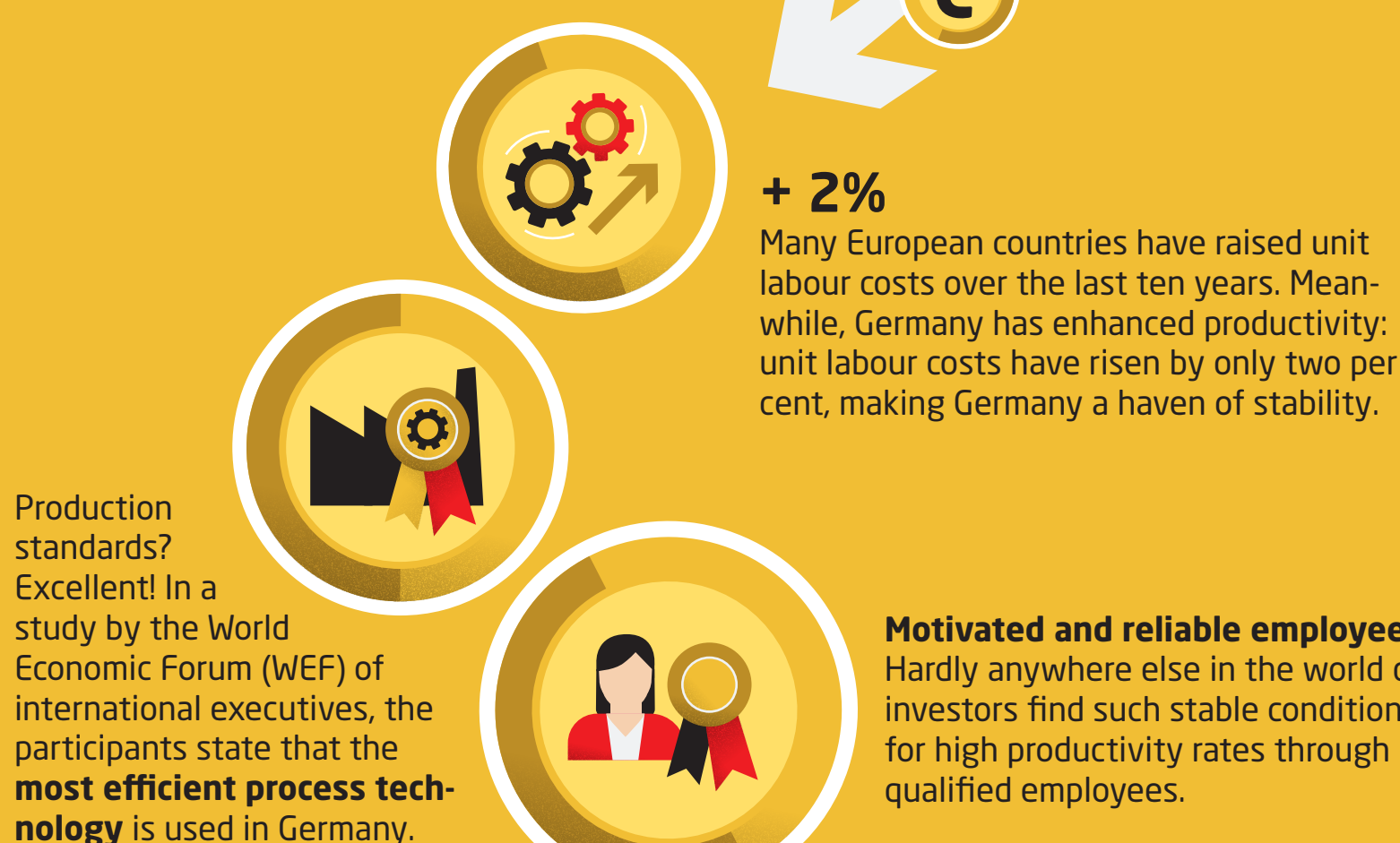
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Bits & Bytes on top: no other industry has a similar share of foreign investments as does information and communications technology.

**Three million** people work in 70,000 foreign companies - proof of Germany's attractiveness.

## 'We cannot afford that - or can we?'

'You cannot afford the first-best location. Only the best one pays off.'



## 'Who is doing all the work?'

'Those who can do it twice as well!'

**The dual system** is a very special German invention: two to three years of both school and on-the-job training - and apprentices become sought-after experts.

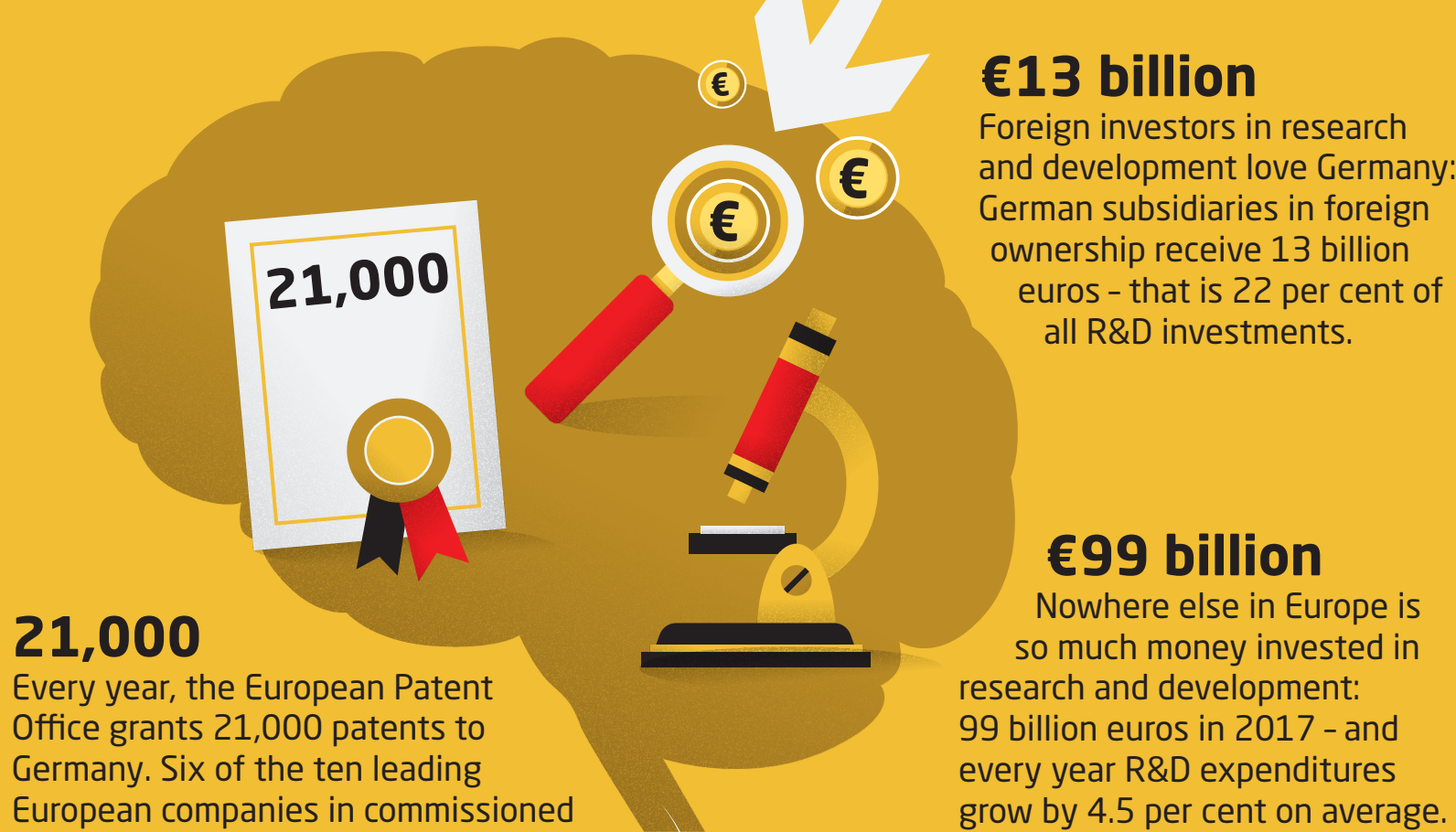


**80%** More than 80 per cent of 42 million German workers have received formal vocational training or have an academic degree. That is a European peak figure and ensures high productivity rates.

**38%** Technical intelligence: more than 38 per cent of students study natural sciences, mathematics, informatics or engineering - that is the highest percentage in Europe.

## 'Who says Germany is creative?'

'The patent office does - and it has 21,000 times'



## 'How do we transport our goods around the world?'

'Have you not heard? Germans are crazy about transportation!'

**38,500 km** of railway track are almost enough to circle the world. Instead, they form a unique transportation network in the heart of Europe.

According to the monitoring report of the Federal Ministry for Economic Affairs and Energy, the **electricity and gas infrastructure** is nearly 100 per cent reliable.

With **state-of-the-art transportation networks** (roads, rail, sea and inland waterways) as well as a dense network of airports, Germany provides easy access to various markets.

## 'If we risk our capital, what do we get?'

'Financial support and other incentives.'

Support from the beginning: in the early stages of an investment, Germany secures the liquidity of companies through **financing provided as cash grants**.

If workers and research and development are needed, Germany gives a hand there too, for example through **wage subsidies and investment incentives**.

In times of crisis, Germany helps its companies unbureaucratically with **emergency aid, special loans and guarantee programmes**.